

# Stanislav Kelman

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## EDUCATION

- 2005-2007 **COLUMBIA BUSINESS SCHOOL** New York, NY  
**MBA**, Management and Marketing, GMAT: 720 (96<sup>th</sup> percentile), May 2007
- Dean's List, Robert N. Fried Scholarship and Interschool Fellowship
  - Member: Management Consulting Assn., Technology Business Group, General Management Assn., Columbia Entrepreneurs Organization
- 1996-1998 **UNIVERSITY OF ILLINOIS** Urbana-Champaign, IL  
**MS**, Mechanical and Industrial Engineering, May 1999
- 1992-1996 **CHRISTIAN BROTHERS UNIVERSITY** Memphis, TN  
**BS**, *Summa Cum Laude*, Mechanical Engineering, GPA: 3.88, May 1996
- Dean's List, member of Tau Beta Pi and Alpha Chi Honor Societies
  - Served as President of ASPE and Tau Beta Pi student chapters

## EXPERIENCE

- Summer 2006 **INFOSYS TECHNOLOGIES LIMITED** (NASDAQ: INFY) Bangalore, INDIA  
**InStep Global Internship Program, Automotive and Aerospace Pre-Sales**
- Created multiple presentations with recommendations on positioning, strategic alliances and sales strategies and delivered them to upper management
  - Conducted competitive intelligence assessment of top outsourcing companies
  - Analyzed market trends and growth opportunities in the target industries
  - Designed and distributed a survey of the unit's sales force around the world
  - Chosen to be featured on the company intranet as an *Intern of the Week*
- 2001-2005 **GENERAL DYNAMICS ARMAMENT SYSTEMS** (NYSE: GD) Burlington, VT  
**Senior Systems Engineer, Rockets and Missiles, Shipboard Defense**
- Led a cross-functional team effort in vendor evaluation and selection for a major Navy contract, which resulted in a switch to a more reliable supplier
  - Administered modeling projects to ensure strict specifications compliance
  - Conducted extensive reliability studies and performed product risk analyses
  - Studied real-life scenarios for more effective weapon use in the field
- Senior Mechanical Engineer, Combustion Research Labs** Princeton, NJ
- Initiated and completed a company-wide business development effort to introduce cutting edge technologies into existing product lines
  - Executed complex gun interior ballistics and rocket motor simulations
  - Developed custom applications for effective visual data representation
- 1999-2001 **SLANT/FIN CORPORATION** (*heating products manufacturer*) Greenvale, NY  
**Research and Design Engineer**
- Managed projects involving computer aided analyses and system integration
  - Established and successfully implemented new computer security guidelines
  - Coordinated joint research efforts with local universities, such as Stony Brook
- 1997-1999 **BESHOP.COM, INC.** (*specialized computer systems integrator*) Palatine, IL  
**President and Co-founder**
- Conceived an innovative idea and wrote a comprehensive business plan
  - Negotiated and signed favorable bundling deals with software makers
  - Performed financial analysis, market research and client interaction

## ADDITIONAL INFORMATION

- Excellent verbal and written communication ability in Russian
- Avid traveler, visited 38 states and 17 foreign countries so far