

Rod Garcia, Director of MBA Admissions
Massachusetts Institute of Technology
50 Memorial Drive, Cambridge, MA 02142

December 9, 2004

Dear Mr. Garcia,

Ever since I developed a special interest in Physics in high school, I wanted to study at MIT. In 1995, while doing an internship in the Boston area, I had my first chance to visit the Cambridge campus and immediately felt that I would fit right in. This notion was only reinforced while working with Dr. Cartwright, an MIT alumni, who was kind enough to provide a Recommendation for me. He and many other MIT graduates that I've had a distinct pleasure of meeting are the type of intelligent, enthusiastic, and cultured people with whom I'd love to study and work.

At your convenience, please review the attached essays to get a better sense of my abilities and aspirations. In Essay #1, I demonstrate my leadership potential. In Essay #2, I talk about my ability to take initiative and to persuade people. In Essay #3, I recall my first entrepreneurial venture and how I became interested in a career in business. In Essay #4, I recount a recent experience when I acted on principle and was able to influence a major corporate decision. Lastly, in Essay #5, I state my professional goals and the reasons why I am particularly interested in pursuing the LFM Program.

There are a few additional facts about myself I'd like to mention. In college, I served as President of two student organizations, contributed to campus publications, social and religious clubs, and worked several jobs. While maintaining these extra responsibilities, I graduated with the second highest GPA in the entire Engineering School. As an engineer, whether designing self-guided rockets or household refrigerators, I take pride in my work. My contribution has always been rewarded and in just five years my salary has almost doubled.

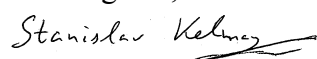
Having been born abroad, being bilingual, and having traveled extensively provides me with a global point of view and makes me extremely flexible. Following my educational and career-related pursuits, I've had a chance to live in six different states, which allows me to relate to people in every walk of life. I believe that this sense of perspective makes me a more effective manager and gives me an edge as a team player.

I keep my knowledge current by maintaining active subscriptions to magazines as varied as *MIT Technology Review*, *Reason* and *Inc.* I am convinced that a broad background in politics, economics, and technology is required to become a well rounded person and a successful manager. Being open to new information also keeps me humble, constantly reminding me that there is yet more to learn.

I draw inspiration from my fiancée, a professional artist, and other people who strive to be the best at whatever they do. I am looking forward to getting this sense of perspective from MIT's renowned faculty and my peers, shall I earn the privilege of joining the select group of LFM students.

Thank you for your time and consideration.

Best regards,



Stanislav Kelman